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# LEADING HIGH-PERFORMING TEAMS

*Empowering and Inspiring Teams to Succeed*

Ineffective leadership costs American companies hundreds of millions of dollars in lost revenue, missed opportunities, preventable waste, and poor personnel decisions.

Leading High-Performing Teams teaches business leaders how to apply a proven four-step framework -- used extensively by the U. S. Army to drive successful military missions -- to achieve critical business objectives.

Leaders will discover how to:

- Set the condition for success by developing a shared vision and plan
- Enable success by preparing themselves and the team to translate a plan into action
- Execute plans flawlessly by following up and following through to completion
- Continually improve success rates by learning before, during, and after each event.

Leaders will understand how inspiring and developing the team, empowering team members, and communicating effectively become critical enablers of mission success. Teams can achieve breakthrough performance levels when leaders master tools to make team members passionate co-owners of a shared vision.

## OUTCOMES

- Discover effective ways to plan and secure team buy-in for a ambitious vision
- Learn and apply a four-stage framework to guide a team to higher performance levels
- Understand how to develop synergy within a team, and why empowerment leads to improved performance

## YOU WILL

- Prepare your team for the “competitive fight” by empowering them to take action
- Apply new techniques that will help your team adapt to changing conditions
- Develop a learning organization by identifying and applying lessons learned

## ABOUT THE EXPERT



### COLONEL (RETIRED) TOM MAGNESS

- 26+ years military experience leading teams that ranged in size from 30 to 1400 in both military and civilian assignments around the world
- Graduate of the U. S. Military Academy at West Point, and earned a Master's Degree at the University of Texas
- Author, *Leader Business - Battle-Tested Leadership Strategies For Any Organization*

## SPRINT OUTLINE

DAY 1 <b>LEADING A HIGH-PERFORMING TEAM</b>	DAY 2 <b>PLAN</b>	DAY 3 <b>PREPARE</b>	DAY 4 <b>EXECUTE</b>	DAY 5 <b>LEARN</b>
<ul style="list-style-type: none"> <li>• Introduction – This is Leader Business</li> <li>• Sprint Overview and Objectives</li> <li>• Setting Your Goal for This Sprint</li> </ul>	<ul style="list-style-type: none"> <li>• Plan, Prepare, Execute and Learn</li> <li>• Leader's Intent</li> <li>• Getting to Why</li> <li>• Your Experience with Leader's Intent</li> <li>• Incorporating Back Brief</li> </ul>	<ul style="list-style-type: none"> <li>• Prepare: What Good Leaders are Doing</li> <li>• Motivation</li> <li>• Synergy</li> <li>• What it Means to Be a Good Team Member</li> <li>• BFT and The Revolutionary War</li> </ul>	<ul style="list-style-type: none"> <li>• Execute: What Good Leaders are Doing</li> <li>• Improving Your Organization</li> <li>• Leaders Execute</li> <li>• Empowerment</li> </ul>	<ul style="list-style-type: none"> <li>• A Culture of Learning</li> <li>• After Action Reviews</li> <li>• How Can You Use AARs?</li> <li>• Leader-Coach: Knee to Knee</li> <li>• A Call to Action</li> </ul>